# ACACIA K. LALIOTIS

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#### SKILLS

- Social Media Management
- Digital Marketing
- Leadership
- Hubspot
- Canvas

- Public Relations
- Communication
- Brand Advocacy
- Google Analytics
- Adobe Premiere Pro

#### **PROFESSIONAL SUMMARY**

Seasoned Social Media Educator and Marketing Specialist offering over five years of experience in media management and content creation. Fantastic relationship building skills with extensive expertise in communicating brand authenticity.

## WORK HISTORY

Dec 2021 - Sep 2022

Jan 2021 - Sep 2021

SD Tattoo LLC - San Diego, CA

Media Specialist

# Aug 2021 - Current Lecturer/Graduate Teaching Associate

School of Journalism and Media Studies (SDSU) -San Diego, CA

- Instruct 4-6 sections each semester of JMS-210 (Social Media in the Digital Age), advising students on their career goals within the media industry by critiquing media portfolios, resumes, and LinkedIn pages.
- Curate lectures from a standpoint of corporate social responsibility (CSR) being a driving force behind creating content that resonates with its desired audience.
- Evaluate student progress through regular assessments, providing detailed feedback for improvement and growth.
- Develop strong relationships with colleagues by collaborating on curriculum development and sharing best practices in teaching strategies.
- Engaged with alumni and students on Instagram, LinkedIn, and Facebook, raising awareness of college access and completion efforts.
- Stimulated the rebranding of employee communication and marketing materials with SDSU's total rebranding project (SDSU's Quasquicentennial).
- Implemented search engine optimization techniques to improve website traffic and visibility.
- Trained social media administrators on audience research and brand voice.
- Developed multimedia assets including videos and social media graphics.
- Increased engagement on Instagram by 120%.
- Developed creative approaches to video production to create unique and engaging content.
- Collaborated with other production team members for successful completion of projects.
- May 2019 Jan 2021 **Point TV Station Manager** Point Loma Nazarene University - San Diego, CA
- Assisted in leading an advanced television production course alongside the department advisor, providing live critiques on student films.

**Media Specialist** SDSU Pre-College Institute - San Diego, CA

- Participated on the media advisory board by tracking media budget, bookkeeping, and community service hours.
- Organized 2 media screening events, increasing awareness of Christian, independent film creators.
- Provided mentorship opportunities within the station to promote employee growth.
- Educated students on proper usage and maintenance practices for their production equipment.
- Maintained a safe and clean work environment, contributing to • overall team productivity.
- Contributed vital expertise in utilizing software tools such as Adobe Premiere Pro and Adobe Audition.
- Enhanced brand visibility by creating engaging content for social media platforms.
- Maintained updated media contact lists, fostering strong relationships with industry professionals and influencers.
- Secured media coverage through targeted press releases and strategic pitching efforts.
- Captured stunning images by utilizing various lighting techniques and creative compositions.
- Inspired the initial community of users by posting 2-3 times a day, encouraging engagements through likes and comments.
- Reported analytics to CEO, ensuring strategic planning.
- Created promotional materials and provided insightful information to social media, websites and print media to educate the public.
- Maintained and updated media contact lists and databases for ease of access.
- Managed multiple social media accounts simultaneously, maintaining consistent voice and message across platforms.
- Built broadcast storylines to interest listeners and grow station audience.
- Facilitated promotional appearances within the city on behalf of station and to increase awareness.
- Delivered exceptional programming to audience members by always researching events, guests, and programs thoroughly.

## **EDUCATION**

May 2023

Master of Arts: Mass Communication San Diego State University | San Diego, CA

 Professional Development: Graduate Teaching Associate for JMS 484 (Media Law & Ethics) & JMS 210 (Social Media in the Digital Age)

Jun 2021

Bachelor of Arts: Media Communication (emphasis in Production) Point Loma Nazarene University | San Diego, CA

- Dean's List Fall 2017-May 2021
- Study Abroad: Madrid, Spain

Apr 2018 - Dec 2019 **Technical Assistant** Point Loma Nazarene University - San Diego, CA

Feb 2019 - Aug 2019 Media Intern Pink Icing - Temecula, CA

Jun 2017 - Aug 2017 **Featured Photographer** Dayflash - Remote

Jun 2016 - Jun 2017 Media Intern Baby Bubbles Biz - San Diego, CA

Aug 2013 - Aug 2014 **Radio Announcer** Big Giant Media - Temecula, CA